

Smart Living

Using Technology to Solve the Staffing
Crisis and Improve Outcomes

Shift**Ability**



What is Smart Living?

It is a new way of delivering services, using a value based tech-first approach.

It includes new ways to assess staffing, the needs of the individuals, the way to delivery services, and the cultural methodology of inclusive services.

A Smart Living agency works to provide value-added services as much as possible providing a means to provide services to more individuals in a sustainable manner

Smart Living is not an initiate, or a time limited project, it is the new model for service delivery

Smart Living is not one size fits all, each agency will do it differently, it is taking what works for the agency and building on it.

*Shift***Ability**



Who is LADD

LADD is an agency in Cincinnati that was the demonstration agency for the Smart Living model. Many Subject Matter Experts also work at LADD, Smart Living Systems by LADD is a tech subsidiary of the agency.

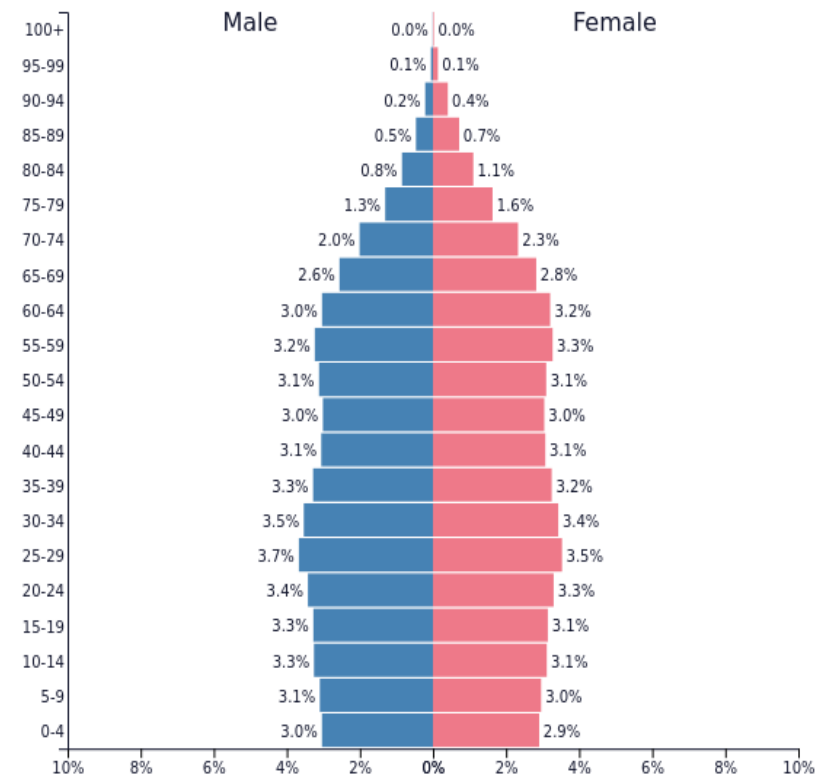
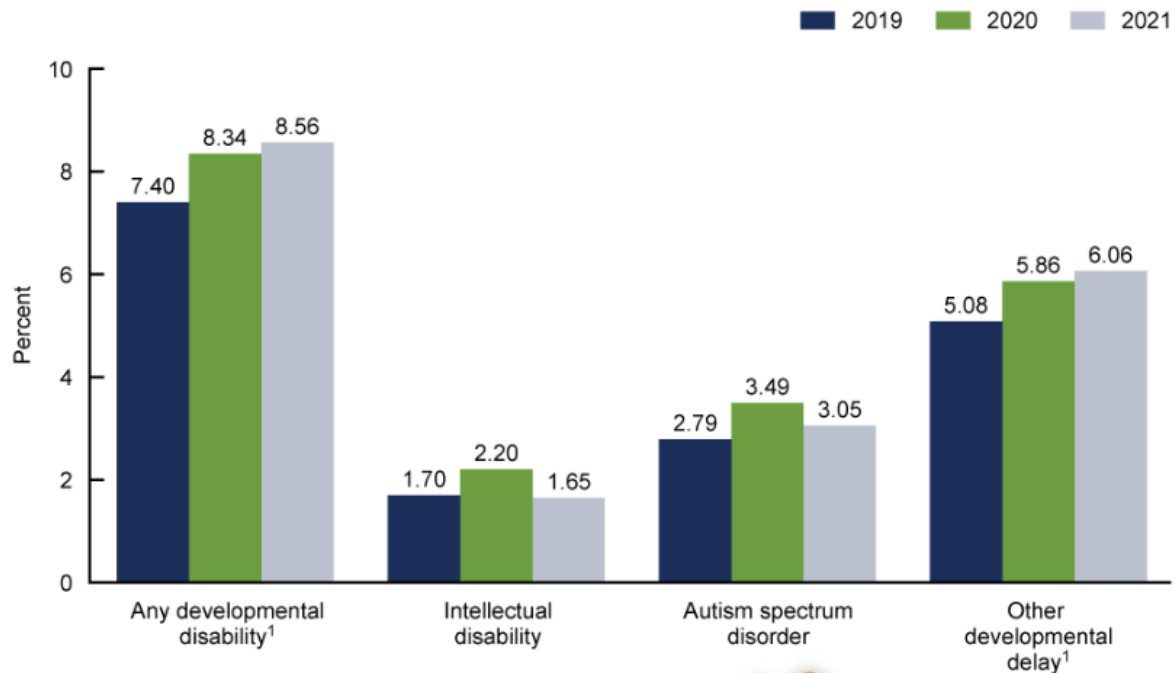
Who is ShiftAbility

ShiftAbility is a transformation consulting firm that was born out of Smart Living and LADD.

Its missions is to give agency's the tools and expertise they need to be Smart Living agencies.

Made up of experts in the field of I/DD and Tech

More and more people with disabilities and mental health need support with a shrinking workforce



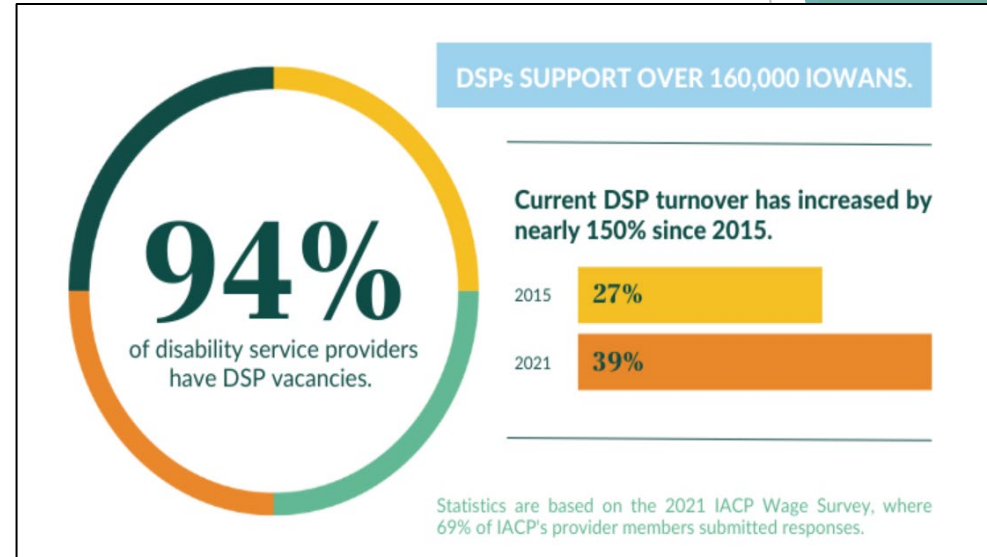
PopulationPyramid.net

United States of America - 2020
Population: 331,002,647

More and more people with disabilities and mental health need support with a shrinking workforce

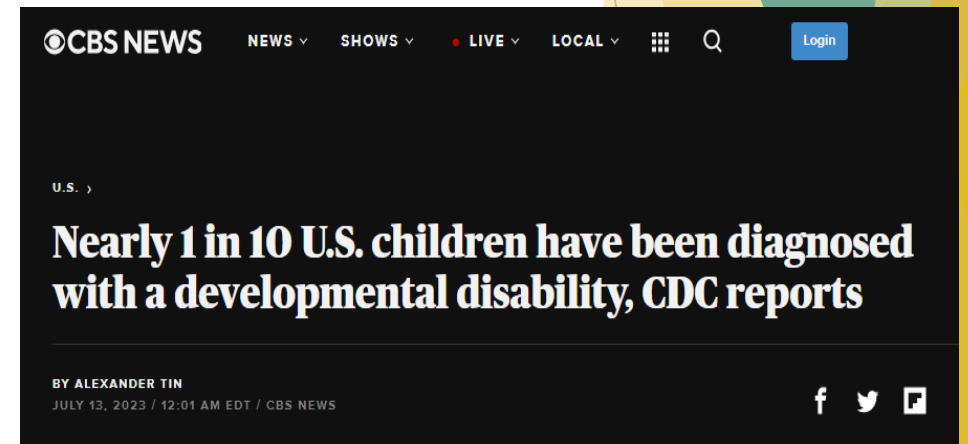
'People will die waiting': America's system for the disabled is nearing collapse

Providers for intellectually and developmentally disabled struggle to recruit and retain staff amid soaring inflation, pandemic burnout.



Fears, frustration mount as Minnesota's long-term care staffing crisis deepens

Peter Cox October 5, 2022 4:00 AM



And the problem is only getting worse

WHAT OPTIONS DO WE HAVE?

We can serve the same amount of people or in a likely hood less with current staffing and models



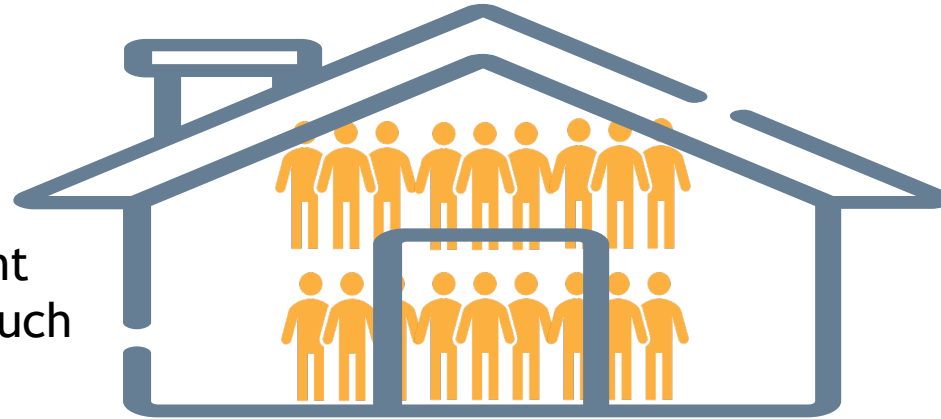
With less staff to perform the work, and needs of those we serve increasing we can stop taking new individuals, and just continue serving those we have now

This will result in massive unmet needs, and drastic increases in the current waitlists



WHAT OPTIONS DO WE HAVE?

We can serve more people with current caregiving models, but we must do in much larger institutional settings



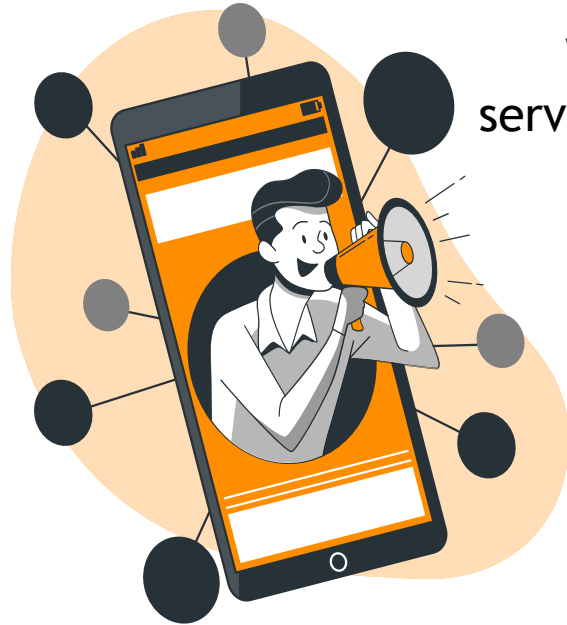
This will result in a likely return to the horrors of institutions that we have been trying to atone for over the last 50 years

While more people could be served, the trade off is just not worth it

WHAT OPTIONS DO WE HAVE?

Or...

We can drastically change the way we provide services, through technology, new staffing models and customization of community supports



Shift**Ability**



THE SMART LIVING MODEL OF CHANGE

Empowering states and providers
with an affordable technology-enabled service model
that furthers community integration, independence and
opportunities for and with people with developmental disabilities.

*Shift***Ability**



What is Smart Living Remote Supports?

Remote Supports is a service model that combines technology and direct care to support people with developmental disabilities. It uses two-way communication in real time, including home-based sensors, cameras and other devices, to provide a less invasive way of responding to the needs of individuals living in the community 24 hours a day, seven days a week.

When hands-on care is not necessary, Remote Support makes it possible for direct care staff to provide care from a remote location, supporting a person's need for greater independence.

*Shift***Ability**



What is not Smart Living Remote Supports?

Remote Supports is not just a monitoring system by an outside dispatch company. Staff are Agency's staff who are trained and know the individuals they support. Remote Support Professionals are, in most cases, able to provide the same level of support to someone using technology as they would in the home.



Smart Living Successes

- ▶ Published research on what technology investments have the greatest ROI and/or impact on independence
- ▶ A means for remote supports once a person leaves their home developed alongside service specific apps
- ▶ An alternative service model for people that have not gotten the waiver and are not likely going to be in an “emergency situation.”
- ▶ Significant cost savings and increased independence

ShiftAbility



INNOVATING A NEW MODEL



To address the growing demands and challenges with the current system, ShiftAbility proposes a new model without congregate living:

SMART LIVING MODEL

TECHNOLOGY

Leverage technology and training to increase independence

NUMBER OF RESIDENTS

Serve a smaller number of residents per home, and higher number per agency

TRAINING

Provide targeted training and service for each individual, staff member, agency and families

LOCATION (Clusters)

In natural neighborhoods and integrated in the community—putting staff within a five- minute drive

EFFICIENCY OF SERVICES

Develop an affordable service model that reduces Medicaid reliance and increases natural supports



A PERSON-CENTERED EXPERIENCE

ASSESSMENT

Assessment begins at the highest level and then works down granularly until we know what the persons needs and items that are important to and for them

TECHNOLOGY DETERMINATION

Tech team matches items with available and appropriate technology

IN-PERSON NEEDS DETERMINED

Items not solved with technology delivered through Integrated Targeted Supports



TEAM INTEGRATION, PRE-START TRAINING

Once all determined and authorized, transition and training period begins

SMART HEALTH INTEGRATION

A focus on smart health integration is explored

HOME AUTOMATION

Home Automation technology can be a value-add tool on top of remote support technology

FUTURE PLANNING AND SUPPORT

Continuous follow up on changing technology and needs, hope is always to use less

A SHIFT TO A NEW STAFFING MODEL

CURRENT STAFFING MODEL:

- Be there in case something happens around the clock very inefficient and very costly with very little value added

NEW STAFFING MODEL:

- Needs not solved by technology use targeted integrated support specialists
- Integrated support specialists specialize in areas they are passionate about
- Virtual Support Staff provide anticipatory supports, monitor for needs and drop in virtually for scheduled supports
- All time spent by staff is value-added
- There can be a mix of remote, in-person and dual supports



Smart Living Homes



- Over 5 years into the program
- Successfully reduced staff time by over 100 hours per/wk per site on average
- Xavier study on technology and independence showed incredible results
- Partnership with health companies for smart health devices
- Expansion of additional devices at home to further tech testing
- Service model currently being used in over 60 sites, ranging from single homes, small group settings, family homes and others.





XAVIER UNIVERSITY
DEPARTMENT OF
OCCUPATIONAL THERAPY

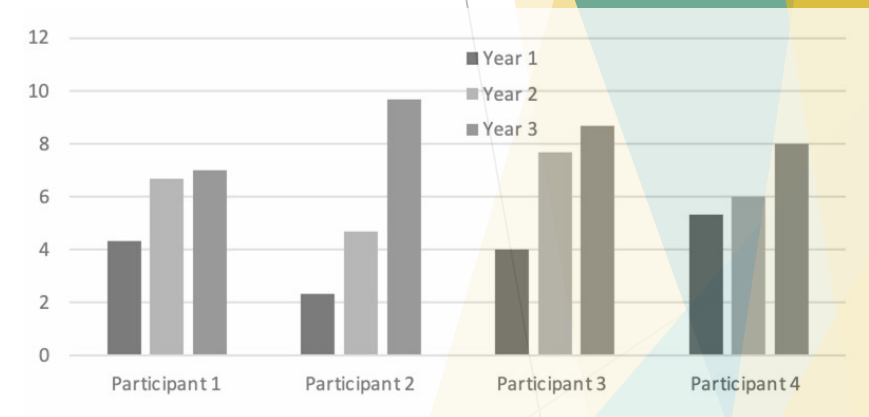
PROOF OF CONCEPT

- 3 year qualitative and quantitative studies completed by Xavier University on this model of service delivery
- Published research on what technology investments have the greatest ROI and/or impact on independence shows success of services in both ROI and in level of independence for the people served
- A reduction in open positions for direct support professionals from 21% to less than 3% with a direct reduction in overtime, burnout and personnel costs

ShiftAbility



3-year Study Results:



Increase in levels of independence

THANK YOU

Brian Hart

ShiftAbility/Smart Living Systems
Chief Executive Officer
brian@shiftabilityconsult.com

*Shift***Ability**

