

# Putting It All Together

Jefferson Population Health Academy October 17<sup>th</sup> 2014



Ray Fabius MD Co-Founder HealthNEXT

# The Healthcare Environment

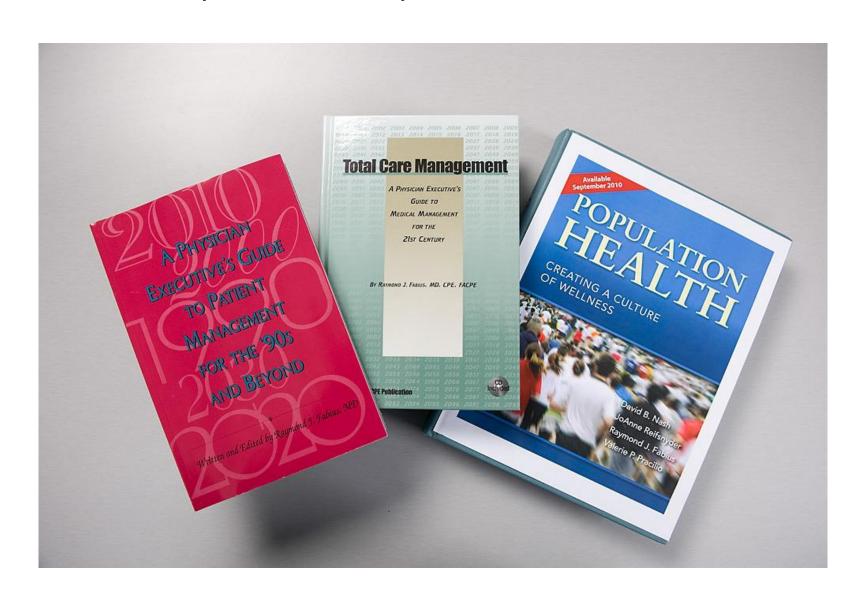
# An Integrated Model

- The healthcare environment is undergoing massive changes, and there is a growing recognition that the future of behavioral health services will belong more in an integrated healthcare environment. How do behavioral health crisis services fit to the future of healthcare?
- The first set will provide a perspective on behavioral health and behavioral health crisis services from a general health viewpoint. This series of presentations will include a detailed description of a "crisis-prepared community", i.e., ideally, one in which crises are prevented before they occur, and how behavioral health crisis services fit tin this model; a description of clinical and community interventions necessary to foster wellness and disease prevention to enhance the resilience of those who reside in a crisis-prepared community; and a description of an operational integrated care system that incorporates public health and clinical interventions to promote and support persons who may be at risk of experiencing a behavioral health crisis.

# Health Care Reform and the Bigger Picture of Building Cultures of Health?

 Wellness is not the absence of illness. While health care including behavioral health care has focused the vast majority of its attention on meeting the needs of the ill and nation is becoming less well. Obesity rates are worrisome high. Drug and alcohol, smoking and other addictions remain flat and resistant to therapy and intervention. Perhaps there is another way to approach this. It requires new strategies and applications. Health reform has us moving from volume to value. ACOs and PCMHs offer new ways to integrate behavioral health services into traditional health care. A few corporations have created cultures of health. A few communities are pursuing the same path. There is evidence that healthier workforces are more productive and can even provide a competitive advantage in the marketplace. The IOM and RWJ Foundation along with the Health Enhancement Resource Organization who awards the C. Evert Koop Award to Employers with health workplaces are joining forces to produce healthier communities. The new focus is on prevention upstream - primordial and primary. Create environments that are stigma free, promote resiliency and prevent the need for crisis intervention.

# MY BACKGROUND: A PATIENT, A PROVIDER, A PAYER, A PURCHASER, A VENDOR, A CONSULTANT



CREATING A CULTURE OF WELLNESS



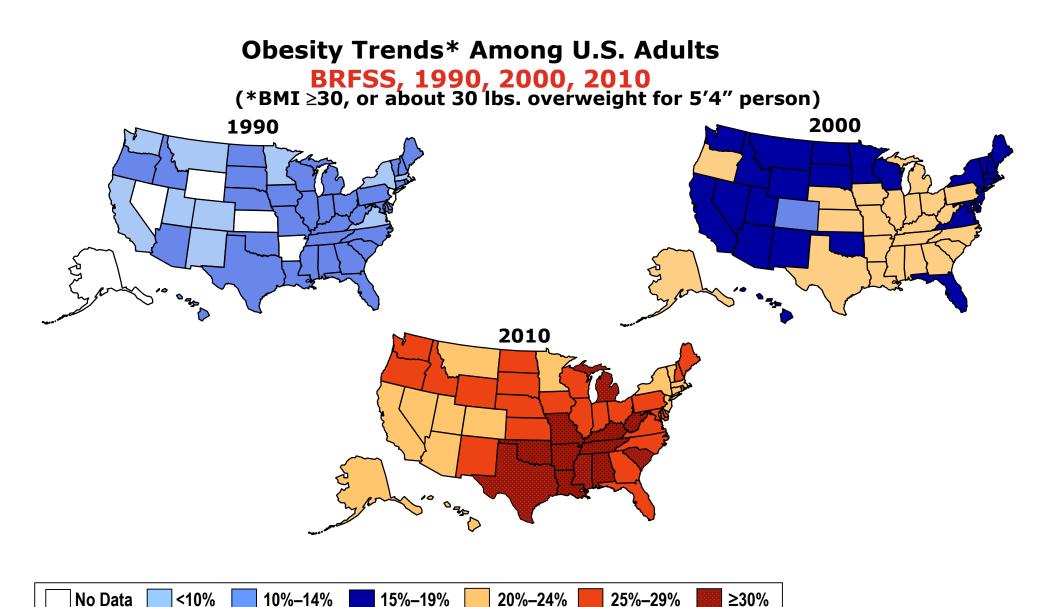
#### **BOOK OVERVIEW**

With over 45.7 million uninsured in the United States and health reform a national priority, the need for population health management has never been more eminent. Sixty percent of American deaths are attributable to behavioral factors, social circumstances and environmental exposures. Employment of population health management techniques advocating use of preventative services and quality clinical care are imperative. **Population Health: Creating a Culture of Wellness offers** an educational foundation for both professionals and students on the genesis and growth of this important topic. The book provides a concise overview of the topic from the perspectives of providers and businesses. As a text, this book provides a population-based approach to education applicable to professionals in disease management, chronic care management, and politics in addition to students studying public health, health policy, quality and patient safety, health care administration, medicine, nursing, pharmacy, social work and other related clinical professions.

To Purchase a copy of this book written in collaboration with the new School of Population Health at Thomas Jefferson University Medical College, please visit: http://www.jblearning.com/ catalog/9780763780432/

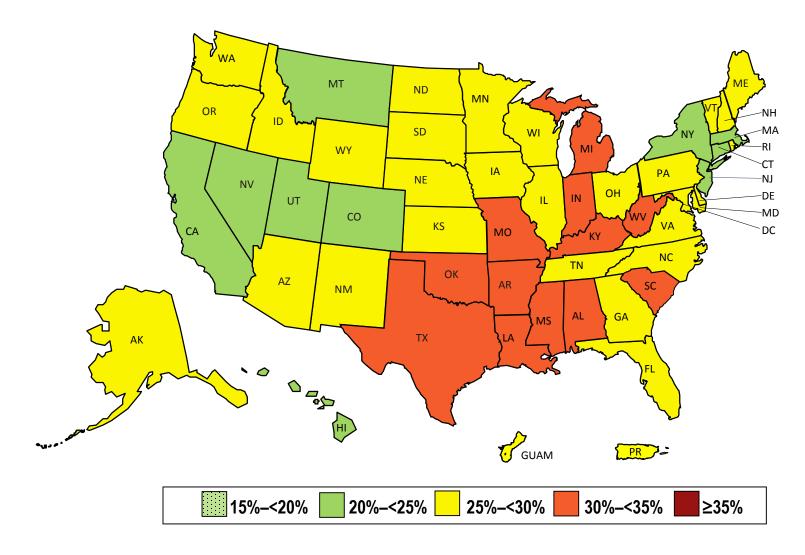
#### A FOCUS ON ILLNESS

While the Nation Gets More III



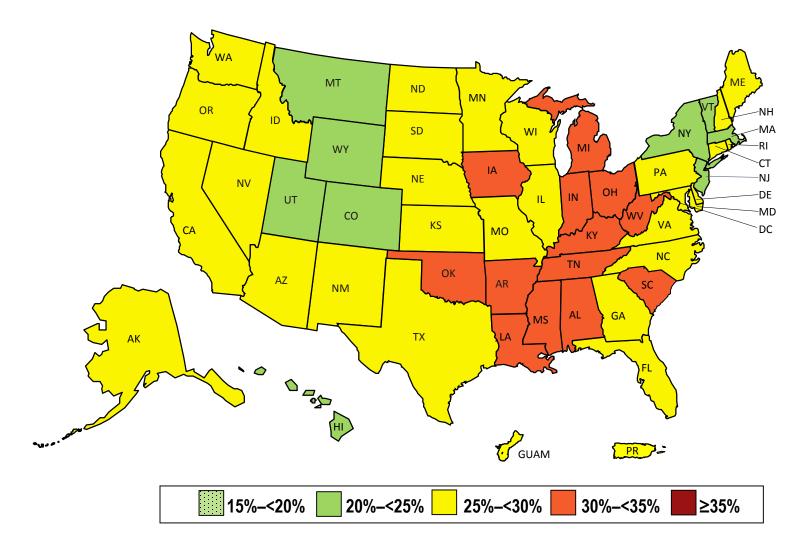
# Prevalence\* of Self-Reported Obesity Among U.S. Adults by State and Territory, BRFSS, 2011

\*Prevalence estimates reflect BRFSS methodological changes started in 2011. These estimates should not be compared to prevalence estimates before 2011.



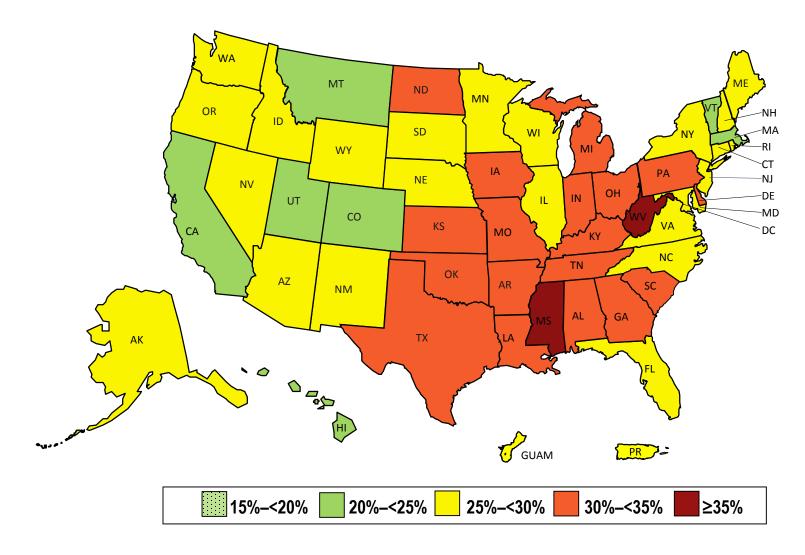
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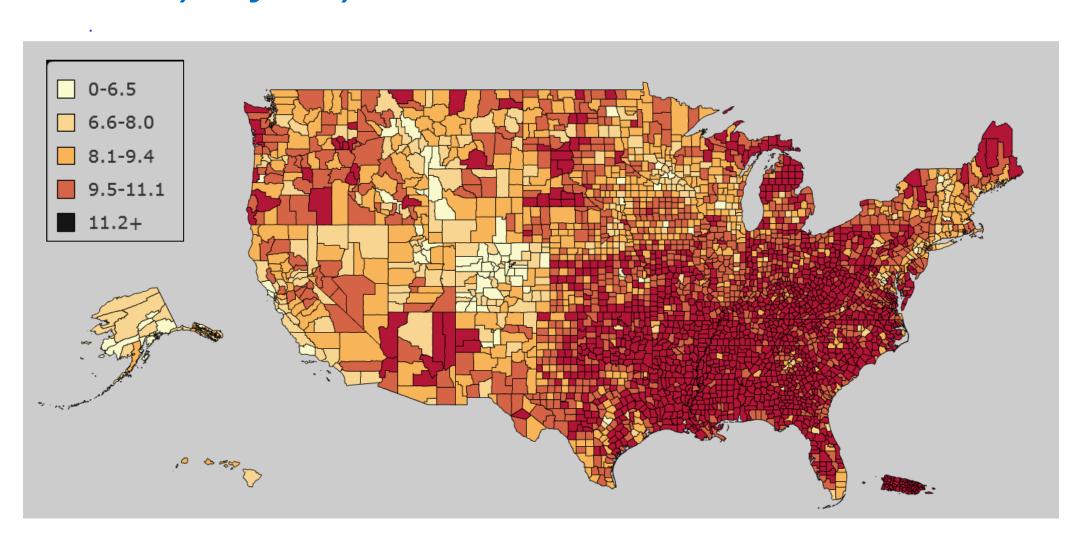
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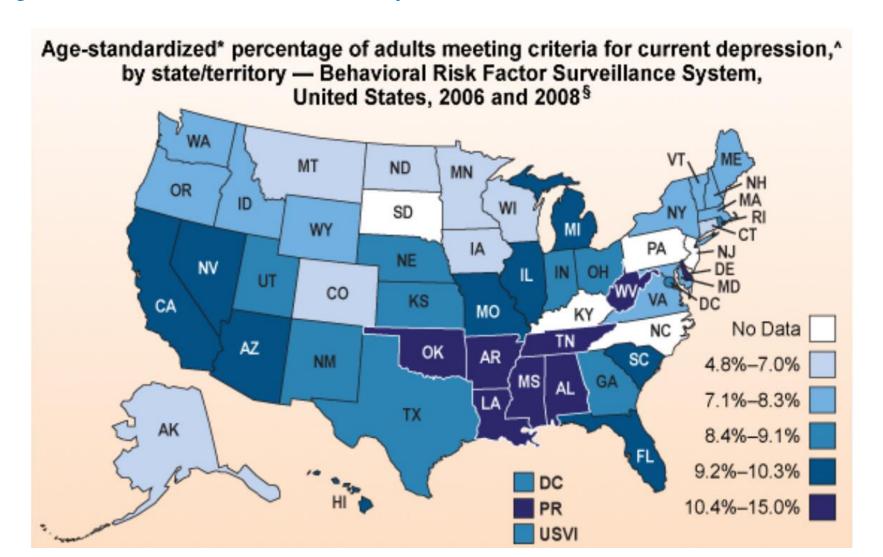
# CORRELATION TO DIABETES INCIDENCE

Unhealthy Lifestyles lead to chronic disease



# DEPRESSION PREVALENCE

# Significant Incidence By State



# What is Wellness?

## Not Just the Absence of Illness

# WHO Definition of Health

Health is a state of complete physical, mental and social wellbeing and not merely the absence of disease or infirmity

Health is a resource for everyday life,

not the objective of living.

Health is a positive concept emphasizing social and personal resources, as well as physical capacities." Social

**Physical** 

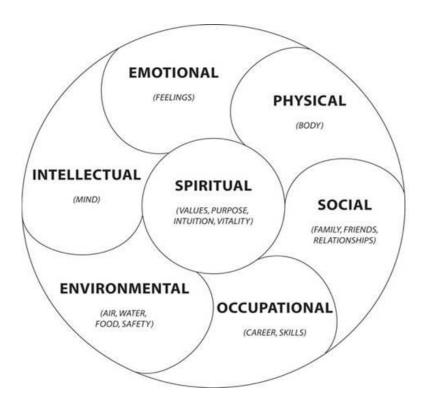
**Emotional** 

Career

Intellectual

**Environmental** 

**Spiritual** 



#### THE NEXT BIG STRATEGY - KEEPING THE WELL WELL

Swenson, John A., IVI.D.

# WELLBEING

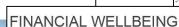
# Healthways & Gallup Polling

#### **CAREER WELLBEING**

Do you like what you do every day? With thriving Career Wellbeing, you will have something to look forward to every day and twice the odds of thriving in your life overall.



Do you have strong relationships and love in your life? Your Social Wellbeing is strongly influenced by your closest relationships and social connections.



Do you think money buys happiness? Financial security has much more influence on your overall wellbeing than your income alone.

From the author of the #1 Wall Street Journal bestselle

StrengthsFinder 2.0

WELL

BEING
The Five Essential
Elements

TOM RATH

JIM HARTER



#### COMMUNITY WELLBEING

Do you take pride in your community? The positive outcomes of thriving Community Wellbeing might be the difference between having a good life and a great one.

#### PHYSICAL WELLBEING

Do you have good health and enough energy to do what you want every day? With thriving Physical Wellbeing, you will look better, feel better, and live longer.



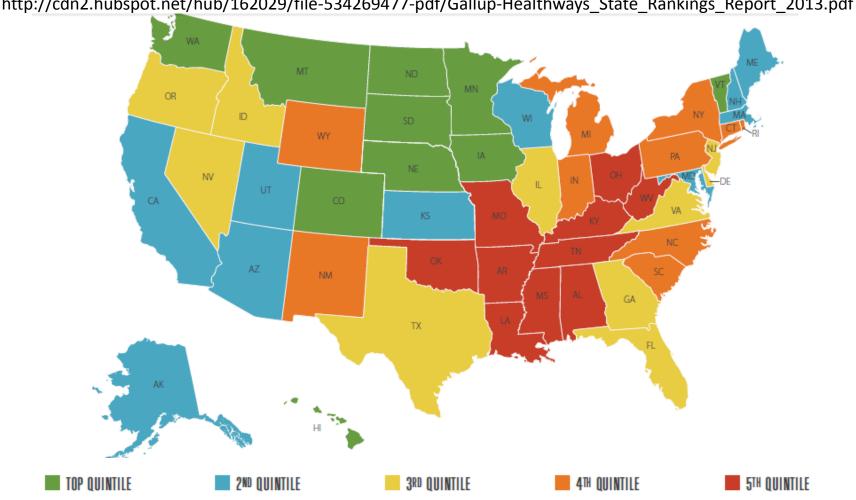




# State of American Well-Being

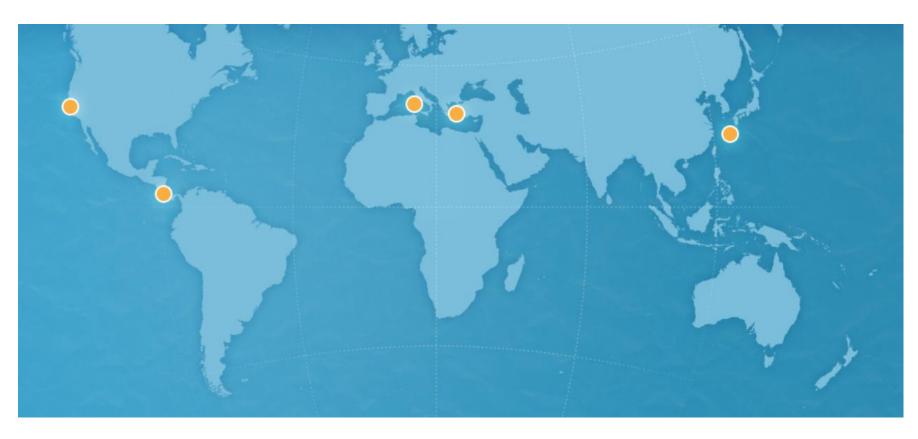
# Healthways Gallup Index

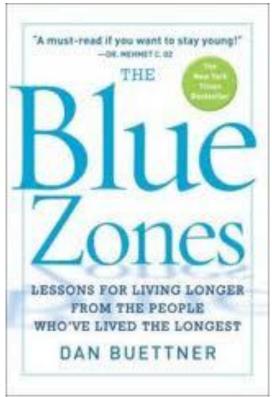
http://cdn2.hubspot.net/hub/162029/file-534269477-pdf/Gallup-Healthways\_State\_Rankings\_Report\_2013.pdf



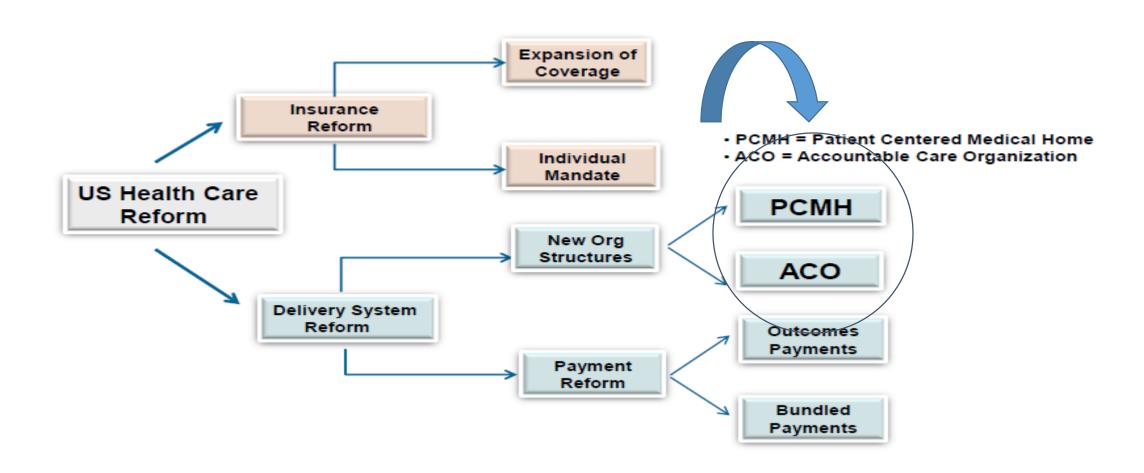
# **BLUE ZONES**

# Where People Live the Longest





Driving the focus on Population Health Management (PHM)



ALIGNING WITH THE NATIONAL AGENDA HEALTH OUTCOMES = HEALTHY POPULATIONS



#### **TRIPLE AIM**

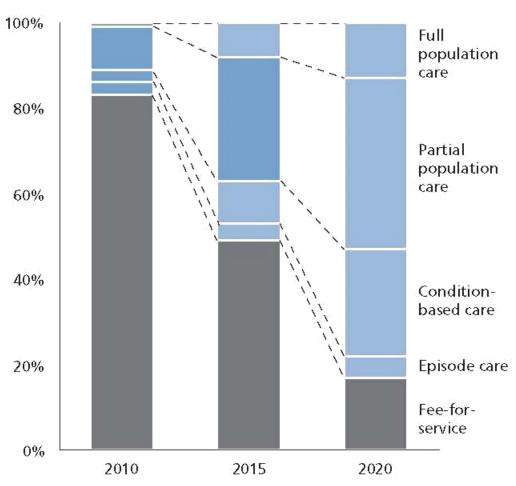
- HEALTH STATUS OF THE POPULATION
- PERCEIVED VAUE / SATISFACTION
- COST PER CAPITA FOR PROVIDING CARE

#### COMPENSATION TREND MOVING TO INCOME FOR OUTCOME

(Treatment Bundles, Global Payments, Capitation)

The US payment systems is shifting from a volume-based (fee for service) model to a value-based payment model





Source: "The View from Healthcare's Front Lines: An Oliver Wyman CEO Survey"

COMPENSATION TREND MOVING TO INCOME FOR OUTCOME (Penalties & Incentives)



#### **PENALTIES**

Readmissions

**Hospital Acquired Conditions** 

ICD10 Non-Compliance



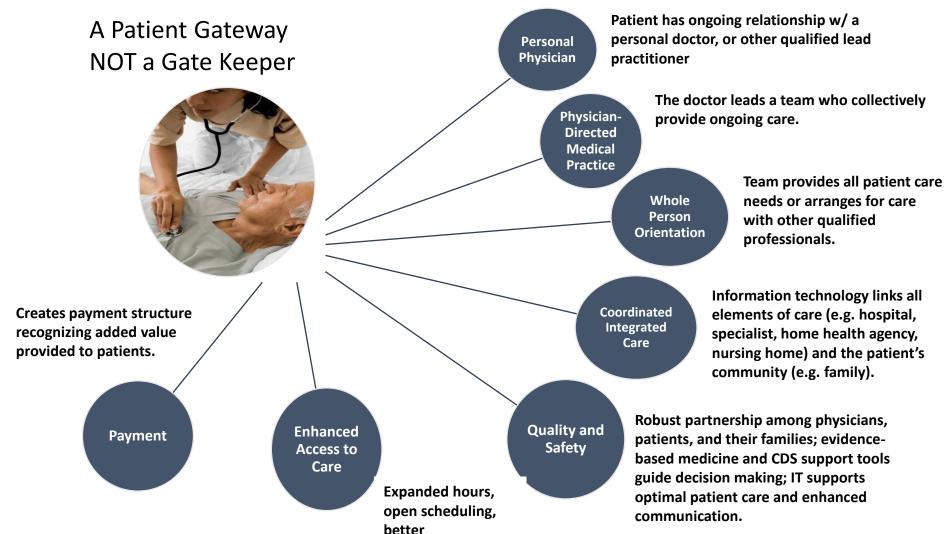
#### **NEW INCENTIVES**

**Medical Homes** 

Accountable Care Organizations

**Bundled Payments** 

## Patient-centered Medical Home - Seven Key Tenets



communication

The NCQA
Process
Leads to
PCMH
certification



# Accountable Care Organizations - Key Characteristics

#### Organizing Providers into Delivery Systems

- Mergers & Acquisitions
- Affiliations & Collaboration

#### Business Opportunity

- Health Systems elevate the health status of populations
  - With payers
  - With purchasers directly

#### Clinical Effectiveness

- Optimizing wellness versus decreasing illness
- Eliminating Moral Hazard wellness versus illness
- Improving productivity & prosperity of the community

#### **KEY ACO CHARACTERISTICS**

#### **SCALE**

Sufficient in size to support comprehensive, valid, and reliable measurement of its performance

#### INTEGRATION

Able to provide and manage the continuum of care across different institutional settings

Physician Leadership Flexible Structure

### FINANCIAL MANAGEMENT

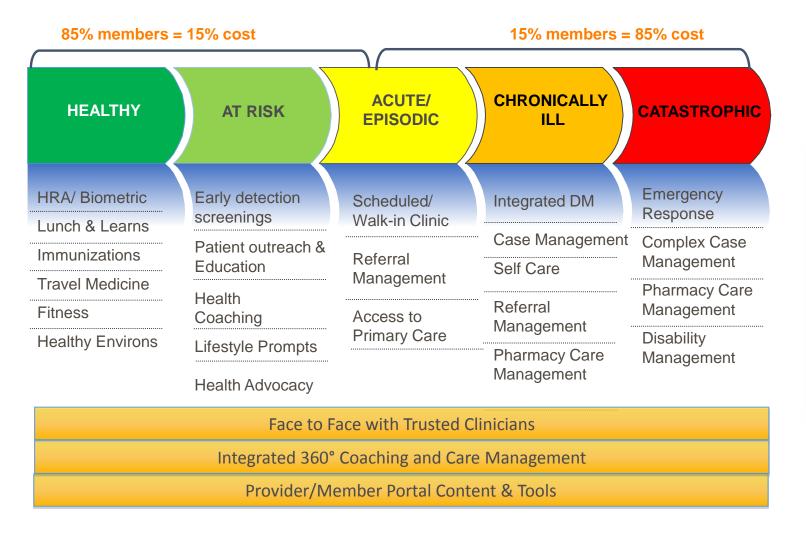
Capable of planning prospectively for its budgets and resource needs

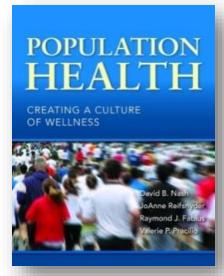
### SHARED PROFITABILITY

Shares in the savings created by improving quality and slowing spending growth

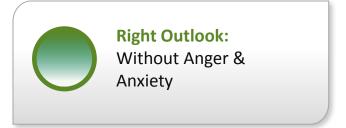
# What is Population Health Management?

# A Foundation for Accountable Care Organizations





#### Keeping Well People Well











#### POPULATION HEALTH - REDUCING HEALTH RISKS

Eliminate disease due to modifiable behaviors

The Centers for Disease Control and Prevention (CDC) estimates...

- 80% of heart disease and stroke
- 80% of type 2 diabetes
- 40% of cancer

...could be prevented if only Americans were to do three things:

- √ Stop smoking
- √ Start eating healthy
- √ Get in shape







#### The GE trademarked prevention program

Its purpose is to help the global employee community stay well.

The key numbers remind us to avoid tobacco products, eat a healthy diet, exercise regularly and maintain a normal weight.





# Manage Chronic Conditions

By Kenneth E. Thorpe, Lydia L. Ogden, and Katya Galactionova

# Chronic Conditions Account For Rise In Medicare Spending From 1987 To 2006

doi: 10.1377/hlthaff.2009.0474 HEALTH AFFAIRS 29, NO. 4 (2010): -©2010 Project HOPE— The People-to-People Health Foundation. Inc.



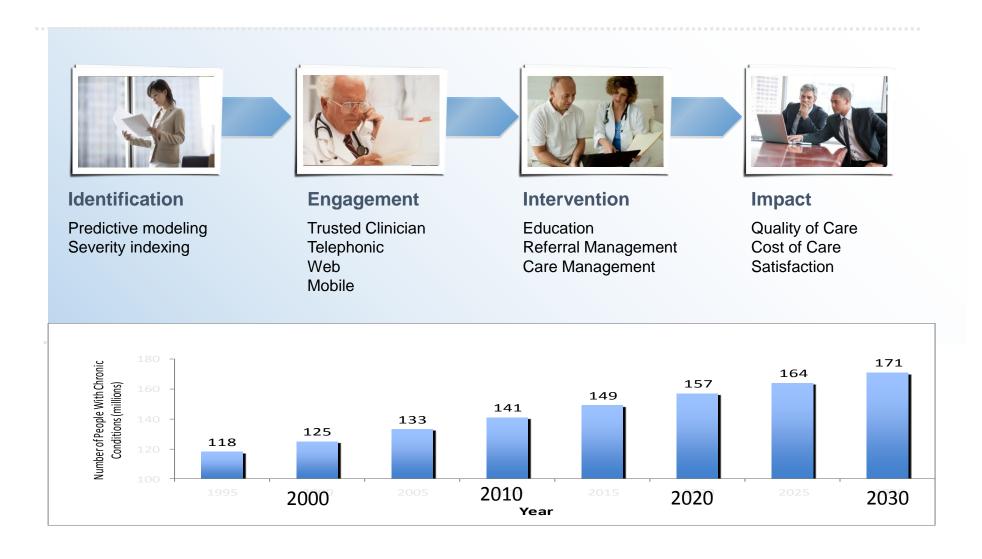
# Rise in spending for treated diseases (37%)

- Innovation/advancing technology (pharmacologic, devices, treatments)
  - Newborn delivery costs five-fold increase from 1987-2002
  - NICU, incubators, ventilators, C-section
  - New/better medicines for treating disease
  - New treatment thresholds
    - Blood pressure
    - High blood glucose
    - Hyperlipidemia

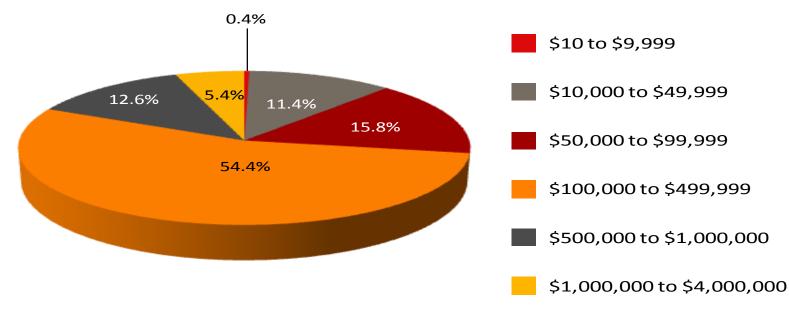
# Rise in the prevalence of disease (63%)

- About ¾ of all healthcare spending in the U.S. is focused on patients who have one or more chronic health conditions
- Chronically ill patients only receive 56% of clinically recommended preventive health services
- 27% of the rise in healthcare costs is associated with increases in obesity rates

### Manage Chronic Conditions



# POPULATION HEALTH – ADDRESS CATASTROPHIC ILLNESS Futile Care Costs Tied To In-hospital Death



Medical and prescription costs in last year of life (proxy) by range

20,389 patient cohort from 79 Million patient Truven Health Analytics database Total cost for these patients was over \$2 billion

#### **CATASTROPHIC ILLNESS**

# Despite The Progress Of Medical Science

# World Death Rate Holding Steady At 100 Percent

GENEVA, SWITZERLAND—World Health Organization officials expressed disappointment Sunday over the group's finding that, despite the enormous efforts of doctors, rescue workers, and other medical professionals worldwide, the global death rate remains at 100 percent.

Death, a metabolic affliction causing shutdown of all life functions, has long been considered humanity's number one health concern. Responsible for 100 percent of all recorded fatalities worldwide, the condition has no cure.

"I was really hoping, what with all those new radiology treatments, rescue helicopters, cardiovascular-exercise machines, and what have you, that we might at least make a dent in it this year," WHO Director General Dr. Ernst Wessel said. "Unfortunately, it would appear that the death rate remains constant, as it has since the dawn of time."

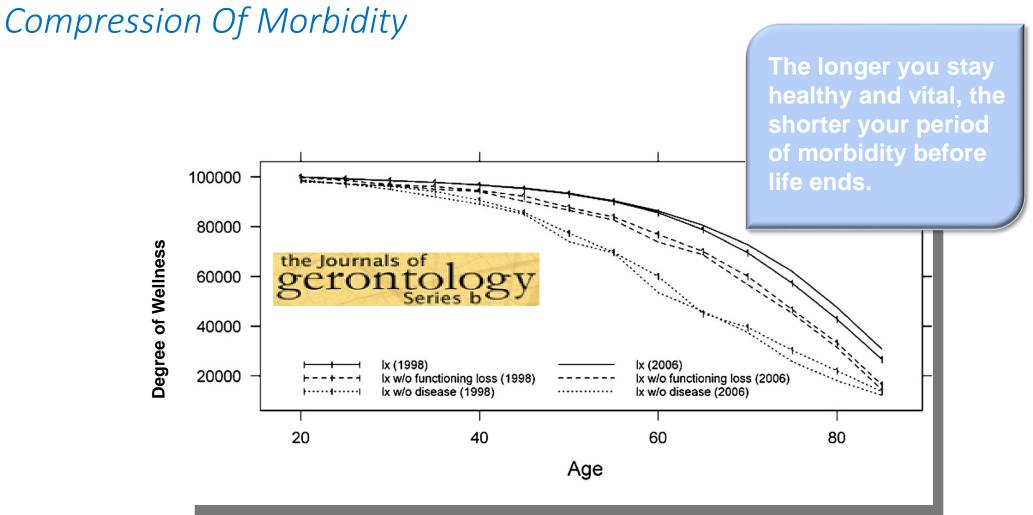
Many suggest that the high mortali-

ty rate represents a massive failure on the part of the planet's healthcare workers.

"The inability of doctors and scientists to address and confront this issue of death is nothing less than a scandal," concerned parent Marcia Grella said. "Do you have any idea what a full-blown case of death looks like? I do, and believe me, it's not pretty. In prolonged cases, total decomposition of the corpse is the re-

see DEATH page 84

#### THE ULTIMATE GIFT OF HEALTH:

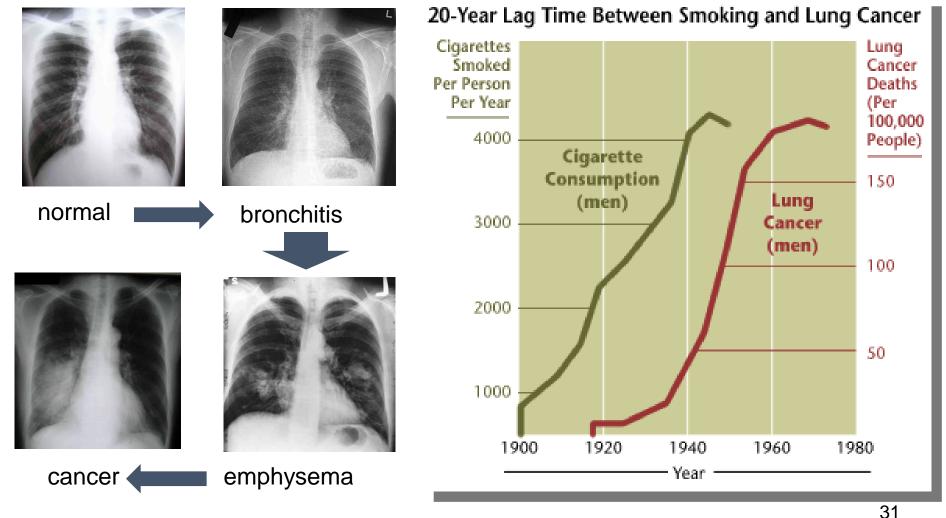


<sup>©</sup> The Author 2010. Published by Oxford University Press on behalf of The Gerontological Society of America. All rights reserved.

Crimmins E M , Beltrán-Sánchez H J Gerontol B Psychol Sci Soc Sci 2011;66B:75-86

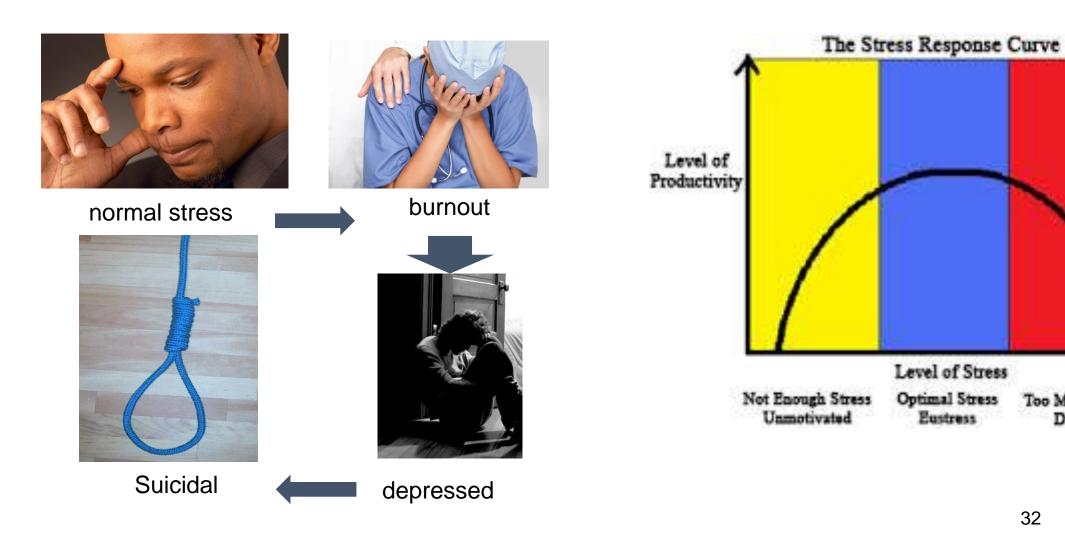
### WHAT'S THE POINT INSIDIOUS PROGRESSION OF DISEASE:

SMOKING & ACUTE ILLNESS LEADS TO CHRONIC & CATASTROPHIC ILLNESS



## WHAT'S THE POINT INSIDIOUS PROGRESSION OF DISEASE:

ANXIOUS & STRESSED, Leads to Chronic and Catastrophic Illness



Eustress

Too Much Stress

Distress

### POPULATION HEALTH – KEY COMPONENTS

Includes a health care delivery approach that addresses the underuse and overuse of health care resources, seeking increased clinical quality at optimal expense via:

- **✓** Patient-centered care
- ✓ Elimination of the "medically homeless"
- ✓ "Patient-Centered Medical Home"
- ✓ A focus on health determinants
- ✓ Recognizing health disparities & the need for cultural competence
- ✓ Appropriate health education, communication and marketing to promote wellness and self care
- ✓ Leveraging the science of behavioral change & economics

- ✓ Understanding Wellness
- ✓ Assessment & mitigation of health determinants
- ✓ Assessment & mitigation of health risks
- ✓ Assessment & mitigation of illness burden
- ✓ Utilizing all faucets of medical management
- ✓ Health Information Technology
- ✓ Application of evidence-based guidelines
- ✓ Clinical, Public Health and Community integration

# **Patient-centered care** Generating Patient Activation

- The Insttitute of Medicine) defines patient-centered care as:
   "Providing care that is respectful of and responsive to individual patient preferences, needs, and values, and ensuring that patient values guide all clinical decisions."
- supports active involvement of patients and their families in the design of new care models and in shared decision-making about individual options for care
- Patient-centered care is also one of the overreaching goals of health advocacy, in addition to safer medical systems, and greater patient navigation through healthcare delivery systems.
- Given that non-consumer stakeholders often don't know what matters most to patients regarding their ability to get and stay well, care that is truly patient-centered cannot be achieved without active patient engagement at every level of care design and implementation.



# Deploys Shared Decision Making (SDM)

"the process of interacting with patients who wish to be involved in arriving at an informed, values-based choice among two or more medically reasonable alternatives"

#### Informed

- There is a choice
- The options
- The benefits and harms of the options

#### Values-Based

- What's important to the patient
- Often based on functional status
- Quality of life factors



<sup>1</sup>A.M. O'Connor et al, "Modifying Unwarranted Variations In Health Care: Shared Decision Making Using Patient Decision Aids" *Health Affairs*, 7 October, 2004

#### ELIMINATES HEALTH DISPARITIES

- Men versus Women
- White versus Other
- Rich versus Poor
- Educated versus Uneducated
- English speaking versus others



Occurs when there are differences in the incidence, prevalence, mortality, and burden of diseases as well as other adverse health conditions or outcomes that exist among disadvantaged population groups such as.... socioeconomic status, education, age, race and ethnicity, geography, disability, sexual orientation, or special needs.

## **POPULATION HEALTH**

# Leveraging the Knowledge of Prevention



# **Primordial Prevention**

Culture Imperatives Clean Water Healthy Food



# Primary Prevention

Lifestyle Change Immunizations Seat Belts



#### **Secondary Prevention**

Screenings
Cancer
Blood Pressure
Cholesterol



**Tertiary Prevention** 

Compliance with Care Disease Management

# POPULATION HEALTH WHERE DOES BEHAVIORAL HEALTH FIT?

Addressing the Whole Patient

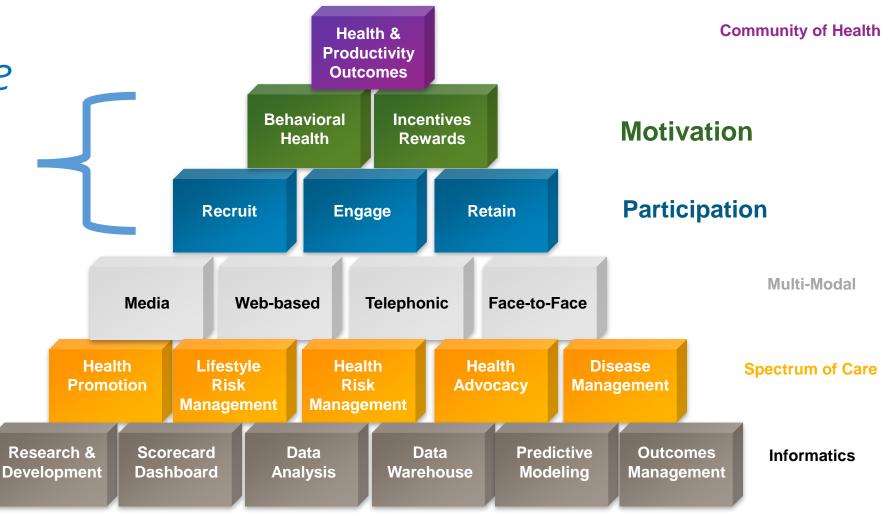
- **✓** Physical
- **✓** Social
- Emotional
- Environmental
- ✓ Spiritual
- ✓ Intellectual
- ✓ Occupational



# POPULATION HEALTH BUILDING BLOCKS WHERE DOES BEHAVIORAL HEALTH FIT?

**DRIVERS** 

Behavior Health Behavior Change



#### THE PROMISE AHEAD

## "Going where the puck will be"

#### The Evolution of Medical Management

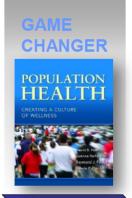
Informed Our Products & Services

The evaluation of the appropriateness, medical need and efficiency of healthcare services.

A system of coordinated healthcare interventions and communications for populations with conditions in which patient self-care efforts are significant.

The health outcomes of a group of individuals, including the distribution of such outcomes within the group.

Reducing or eliminating health and injury & their risks enhances the performance of a workforce



Utilization Management

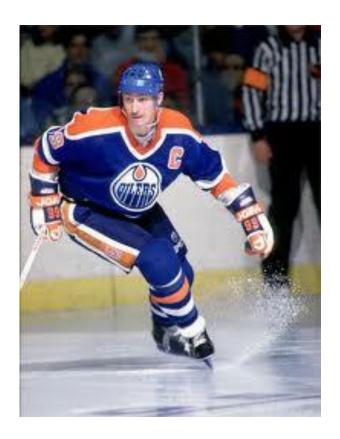
Disease Management Population Health

Health & Productivity

Culture of Health



"A good hockey player plays where the puck is. A great hockey player plays where the puck is going to be". Wayne Gretzky



#### **EMPLOYER HEALTH ASSET MANAGEMENT**

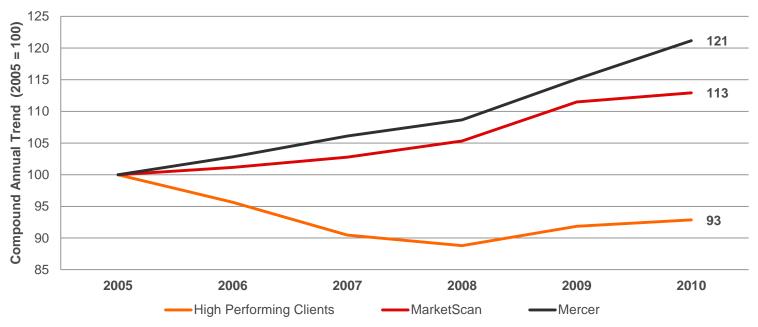
A Roadmap for Improving the Health of Your Employees and Your Organization



#### BENDING THE CURVE: THE NEW BENCHMARK

#### US HEALTHCARE COST TRENDS VS. TRUVEN HEALTH ANALYTICS CLIENTS

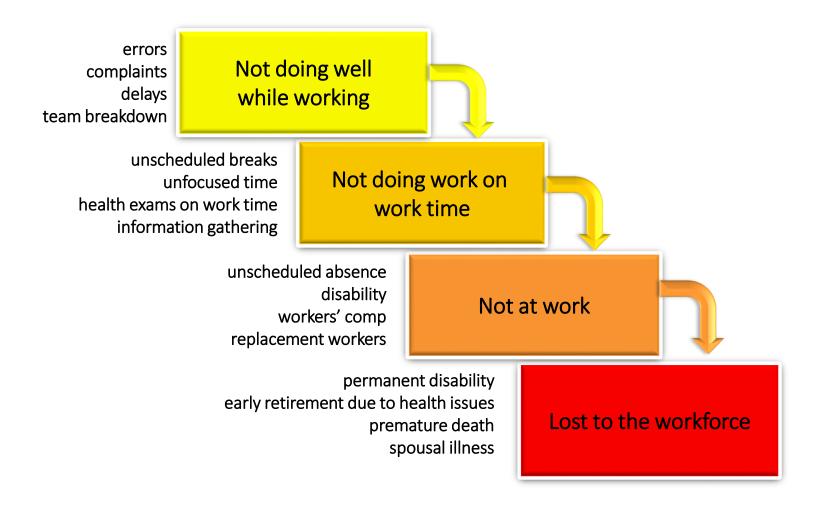
# High Performer Net Cost Trends 2005 - 2010 Adjusted For Consumer Price Index (CPI-U) Inflation



	TRUVEN HEALTH ANALYTICS High Performers Clients	Eight employers, with self funded plans, spanning multiple industries who also utilize TRUVEN HEALTH ANALYTICS decision support and analytic consulting services. These clients consistently outperformed net pay trend rates for the broader 53 client group each year and cumulatively from 2005 – 2010. As a group, they have consistently made innovative use of healthcare data to support all aspects of population health, productivity and plan management.
	MarketScan	A group of over 50 TRUVEN HEALTH ANALYTICS clients with 5 million members covered in self funded plans that contributed to MarketScan continuously since 2005.
	2010 Mercer National Survey	A comprehensive survey of 2,836 US employers. Reflecting the average reported healthcare trend rates across group size, geographic region and industry type.

#### **CULTURES OF HEALTH – WHY EMPLOYERS WOULD DO THIS**

The Impact Of Poor Health To Employers
Continuum Of Employee Performance Outcomes

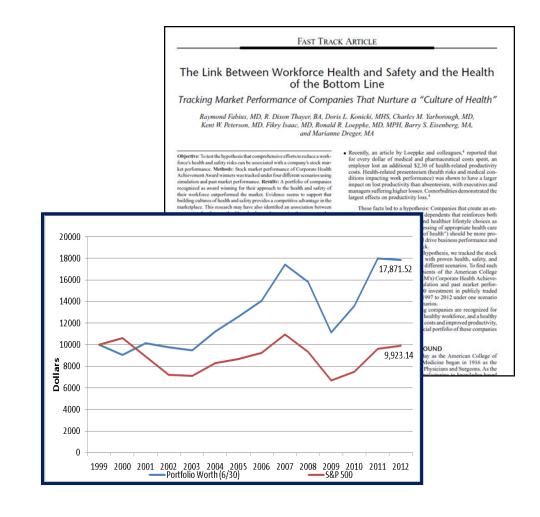


#### ACOEM / Health NEXT Research

### Culture of Health Companies Outperform

# Marketplace rewards companies who achieve cultures of health:

- Used the ACOEM Corporate Health Achievement Award (CHAA) culture of health award winners as a stock portfolio
- A portfolio of approximately twenty publicly traded award winners; over nearly two decades
- Published September 2013 in the JOEM
- Once again the portfolio outperformed the market significantly; in all four test scenarios



#### **Benchmark Research**

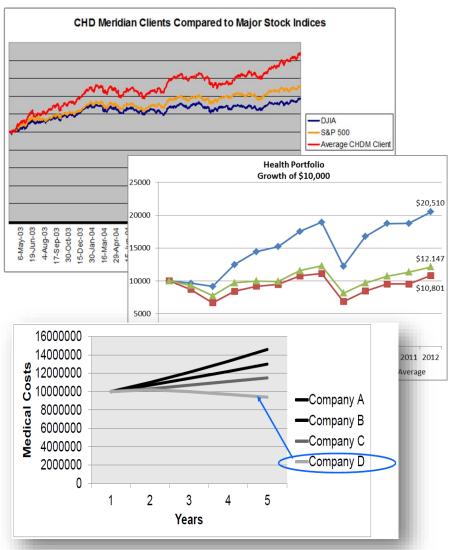
#### **Culture of Health Companies Outperform**

# Marketplace rewards companies who achieve cultures of health:

- For every \$1 invested in the DJIA and S&P 500, our (I-trax) client portfolio yielded at least double the growth to <u>THEIR</u> shareholders in less than 3 years
- In other words, the majority of our clients' workforces tended to deliver much better returns for their investors than other large employers

# A few "benchmark" organizations are "bending the curve"

- Although employer health care costs in America continue to grow 2-4 times faster than general inflation
- These benchmark employers healthcare costs are declining without materially reducing benefits, or shifting costs to their employees



## **CULTURES OF HEALTH**

## National & State Initiatives

- National Priorities Partnership (NPP)- collaboration of twenty-eight national influential public and private organizations, convened by the National Quality Forum
- "Healthy People" Initiatives (HP) a U.S. Department of Health and Human Services program that sets national public health priorities over a ten year period.
- The States In addition to NPP and HP, all have programs that address health care disparities, increase access to quality and cost-effective care, to improve health care delivery at manageable costs.



Good health doesn't start just at the doctor's office. Where we live, learn, work, and play can influence healthy behaviors.

While an individual can take steps to change her behavior – for example, to exercise more – it takes individuals and organizations working together to reshape the physical environment, such as through **policies** related to playgrounds and reliable public transit, to help **create** healthy, vibrant neighborhoods.

An Institute of Medicine workshop explored how different sectors can work together to advance their own aims while supporting behaviors intended to lead to better health.

# SEE HOW POLICIES CAN IMPACT HOW PHYSICALLY ACTIVE WE ARE.





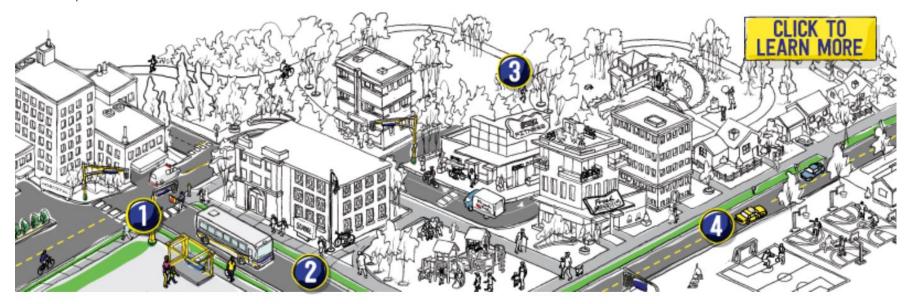


#### **TRANSPORTATION**



Sidewalks, crosswalks, traffic lights and bike paths can increase kids' physical activity by allowing them to walk or cycle to school. For example, kids that walk or bike to school instead of being driven can get 16 more minutes of physical activity each day.<sup>1</sup>

**Policy examples could include:** land use planning, "complete streets" (e.g., with sidewalks, crosswalks), transit-oriented development.



**NOTE:** This graphic lists statements and policy examples suggested by individual participants in a workshop hosted by the IOM Roundtable on Population Health on September 28, 2013. Statements, recommendations, and opinions expressed—other than those with source information (below)—are those of the individual participants and are not necessarily endorsed or verified by the IOM or the roundtable, and should not be construed as reflecting any group consensus.

INSTITUTE OF MEDICINE
OF THE NATIONAL ACADEMIES

## 2 SCHOOLS

< GO BACK

Mandatory physical education classes can increase physical activity by about 23 minutes per day.<sup>1</sup>

**Policy examples could include:** integration of physical activity across the curriculum, school revitalization, school redesign (e.g., green playgrounds), "joint use agreements" (e.g., of school playgrounds).



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#### INSTITUTE OF MEDICINE OF THE NATIONAL ACADEMIES

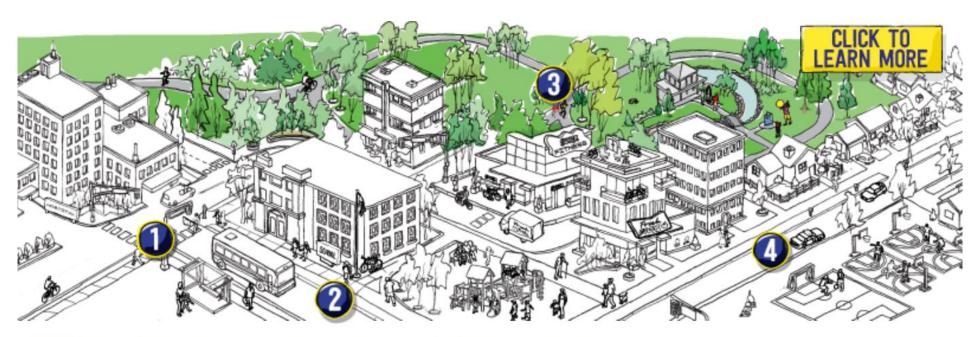


#### **ENVIRONMENT AND PARKS**



Being close to parks and walking trails—especially those with nice scenery—can increase people's level of physical activity.<sup>2</sup>

Policy examples could include: urban forestry, trails projects, air quality, water management and quality.



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INSTITUTE OF MEDICINE



#### HOUSING AND NEIGHBORHOODS



Neighborhoods where homes, stores, businesses, and recreational facilities are all close together are associated with increased walking.<sup>2</sup>

Policy examples could include: inclusionary zoning, affordable housing, economic development, mixed use development.

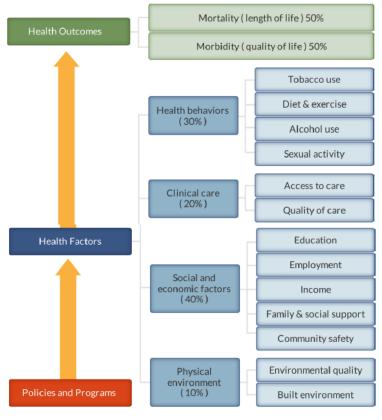


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# **IOM Environmental Scan**

# Where Does Behavioral Health Fit? EVERYWHERE



County Health Rankings model ©2012 UWPHI

The County Health Rankings is a collaboration of the Robert Wood Johnson Foundation and the University of Wisconsin Populati

Source: County Health Rankings, 2012



**National Prevention Council 2011** 

### **EYEING THE PRIZE**

# What is the Goal? Creating Environments That Are:

- Seek out ways to prevent illness & disease
- Reward better health and outcomes
- Holistic, Stigma Free
- Promotes individual well-being
- Produces resiliency
- Enhances Performance & Prosperity
- Reducing the need for crisis intervention



# For More Information

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- Check out my startup www.healthnext.com
- For a copy of the Culture of Health Roadmap
   http://www.ihpm.org/pdf/EmployerHealthAssetManagementRoadmap.pdf
- To learn more about communities of health <u>http://resources.iom.edu/PopHealth/Health-Lens.html</u>
- To buy my book http://www.jblearning.com/catalog/9780763780432/